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## Network Night details:

### Investing in Networking!

Date: Thursday 19 June, 2008  
Presenter: Maeve Clonan  
Time: 6.30pm for a 7.00pm start.  
Ashton Manor (formerly The Abbey),  
Main Street, Diamond Creek (Mel: 11  
K6)  
Cost: Free to HomeBiz members, or  
\$20 casual attendance

**Phone 0417 358 280**

June 2008

## Nillumbik HomeBiz Networker

### Presidents Report & Business Tip

Every year we run a member survey as part of our feedback and information gathering processes. This year we decided to get in depth information which means face to face interviews. We can't do the full membership list in this case so we selected a representative sample. The sample included ex members not rejoining, people who rejoined on time, people are still in two minds, and a variety of business types. With nearly all interviews done committee will have some preliminary findings in the next week or so and a full report by the July meeting. If there are any questions please contact me or Maggie Broom our Membership officer.

Our next big project will be the Annual General Meeting. Some of committee cannot re-stand so we will be asking for everyone to seriously consider a role. Please contact your committee for role descriptions or any information that will help you make a commitment to the network that wants to help you.

Kind regards,  
**Daryl Brooke**  
President Nillumbik HomeBiz Network  
Mobile: 0433-948-258

### Newsletter Editorial

Late again?! Oh Dear. Sorry, please remind me next month? Hey, better late than never!

PS, contributions to the networker are always welcome, and if you know someone who might like to have their profile in the next month - please let me know!

Kylie Moppert [kylie@finrepsol.com.au](mailto:kylie@finrepsol.com.au)

## Investing in Networking

Get the most out of your networking! Learn how to plan to network, build stronger networking relationships and, more importantly, how to explain the benefits, not just 'what' you do. Building relationships is the key to opening doors. Maeve Clonan of Start Your Own Business will present this session on networking, and how to refine your networking 'approach' rather than just your focus on 'selling.'

Don't miss out - Register for your seat online  
at [www.hbb.org.au](http://www.hbb.org.au) or call Fee Sievers  
on 0417 358280

## Committee News

### Member Research

The committee is undertaking a research project, with the aim to learn how past and current members have experienced the HomeBiz Network. The results of this project will be used to assist the committee to make the Network as relevant to members as possible. Maggie Broom, Daryl Brooke and Kylie Moppert have been conducting the interviews. Participants will remain anonymous, but a report will be provided to the committee, and key points will be delivered to members.

### Budget done

The 2008/2009 budget is complete, and encouraged us to increase casual attendance at the network night to \$25. This will come into effect from July 1st.

### Member Drive

Yes, we're on a drive, if you know someone who could benefit from membership, encourage them to come along!  
Don't forget our member guest cards, they're a good way to introduce potential members to HomeBiz who might be otherwise tentative.

Contributed by Kylie Moppert

## Congratulations!

We have the pleasure of announcing another baby to the HomeBiz network. Kerrienne Barnes (of Maya and Moss; sustainable architecture), partner Rohan and their beautiful daughter Nyah (3 years and 3 months) welcomed little brother Finn into the world 4 weeks ago. We look forward to seeing Kerrienne (and Finn?) at a HomeBiz event sometime in the future!

Agnes Chan was an original member of the Network. She had some valuable input in developing her product from a session at a Network night back in 2005. Since then her business, SLOGAN PTY LTD has been going from strength to strength, and recently reported back to us some of her success:

We would like to share with you the good news that the APRONBAG has again been nominated multiple finalists in the Australia Gift Awards 2008:

- The Calendar Year Awards
- Australian Designed/  
Manufactured
- Home/Lifestyle Awards

Congratulations Agnes, it's great to hear of members growing their business. We look forward to hearing more of your success.

If you know of a past member who is doing well, or has some interesting news, please pass on details for future newsletters...

## New Member!

Paul Gulinello

Corporate Copier Solutions  
5 Lightwood Lane  
Plenty 3090  
PH: 0411 644843  
[corporatecopier@optusnet.com.au](mailto:corporatecopier@optusnet.com.au)

Corporate Copier Solutions handle repairs, sales, rental of office equipment, onsite printers. Quick response time with minimized equipment down time. Fair and reasonable prices

## Grow Me The Money Information Session



Find out how your business can:

1. cut water use
2. cut energy
3. cut waste
4. \$ - save money

When: 7pm to 8pm Thursday 26 June  
Where: Nillumbik Shire Council  
Civic Drive, Greensborough  
Call Julie on 9433 3315

## May Network Night Review

### Accounting and Tax Issues for Home Based Businesses

While many small business operators prefer to ignore accounting and tax, many also know just how important it is to stay on top of. Justin Penkethman of Base Accounting and Tax Pty Ltd covered many of the issues relevant to members. His presentation was thorough and as simple as it could be, considering the material he was delivering. When members sometimes appeared nervous of the detail he reassured us we just need to be aware of the issues, and discuss them with our Tax Accountant.

Justin discussed issues such as:

- Business structure : what to think about when choosing partnership/sole trader/company/trust
- Registrations : what registrations you need and why
- Record keeping : what records for what purposes (eg, management versus tax/compliance)
- Home Based Business Tax issues : Occupancy deductions / motor vehicle / non-commercial business losses and the “simplified tax system” and Capital Gains Tax
- Year end tax planning : tax avoidance / common approaches / superannuation / Fringe Benefits Tax / Tax effective investments

If you missed Justin’s session, you missed a very thorough overview. It was also an amusing presentation of what many find the difficult detail of doing business. Maybe I’m prejudiced though - I’m an accountant who steers clear of tax, and Justin made the tax sound very straight forward! Slides of Justin’s presentation will be available to download from the website.

Contributed by Kylie Moppert [kylie@finrepsol.com.au](mailto:kylie@finrepsol.com.au)

## Nillumbik Business Seminars!

There are some great courses coming up in June and July including Time Management, Buying a Franchise, Business Breakthrough. To find out more go to our website at [www.nillumbik.vic.gov.au](http://www.nillumbik.vic.gov.au) and follow the links to Business seminars and programs. These pages are regularly updated as more programs come on line.

For more information contact Julie French on 9433 3315 or go to the website [www.nillumbik.vic.gov.au](http://www.nillumbik.vic.gov.au) > Business and Tourism

## Leader Business Achiever Awards!

Now in its 13th year, the Leader Business Achiever Awards recognise and celebrate local business excellence right across Melbourne. The Business Achiever Awards provide you with a valuable opportunity to promote your business in your local community; through your local Leader newspaper, online at [www.leaderawards.com.au](http://www.leaderawards.com.au) and through a variety of marketing and promotional opportunities.

## Nillumbik HomeBiz Network Breakfast Series:

**Hurstbridge** (fortnightly - 1st and 3rd Tuesdays)  
17th of June, 1st and 15th July 2008  
Time: 8am - approx. 10am  
Venue: The Post Cafe, Hurstbridge (opposite the train station)  
Cost: Free to attend for Network Members (but buy your own breakfast/coffee)

RSVP: Daryl Brooke  
Ph: 0433 948 258 or email: [daryl@bdsi.com.au](mailto:daryl@bdsi.com.au)

**Eltham** (monthly - 4th Tuesday)  
24th June 2008  
Time: 7am - approx. 9am  
Venue: Do Lunch Cafe, Eltham (next to Eltham Library)  
Cost: Free to attend but buy your own breakfast/coffee  
Bookings essential and limited to 30 places.  
RSVP: Fee Sievers

Ph: 0417 358 280 or email: [saidanddone@primus.com.au](mailto:saidanddone@primus.com.au)

## Green Business Tips

Here are some of the simple things you can do

Use 100% Green Power for your business

Reuse all packaging material that gets sent to you for repackaging or other uses

Recycle all your paper and hard plastic office waste, as well as your printer cartridges.

Print double sided and reuse single-side printed paper

Install energy efficient light globes (either compact fluoro or LED)

Buy as locally as you can and use local services wherever possible

Ensure all printing is done with vegetable based inks

Try to investigate the TLC (total life cycle) of the products you use and sell as much as you are able to satisfy yourselves that they are produced in accordance with fair trade practices and are

the best alternative (environmentally speaking) you can source

Buy Australian made wherever possible

AND - did you know, that as a home based business, your business is already better suited to a more sustainable economy than an 'out-of-home' business for the following reasons:

You do not require transport to and from work

You use only one set of facilities for home and work (Gas, electricity etc)  
You offer access to products to your local community, and (hopefully) utilise products and services from other local businesses.  
By living and working in your community, you can help to build and maintain a vibrant and 'living' community.

Contributed by Lucinda Flynn: [lucinda@goinggreensolutions.com.au](mailto:lucinda@goinggreensolutions.com.au)

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